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Smart Choice[®] Adds 6000th Agency Partner in Record 3rd Quarter

HIGH POINT, N.C. (November 1, 2017) –Smart Choice[®], the nation’s fastest growing independent agency network has added over 950 new agency partners this year, bringing its total number of partners to 6,060. The company’s agency partners have collectively written over \$670 million in premium through Smart Choice carrier partners, contributing to a total annual revenue growth of 29.7 percent year-to-date. This is Smart Choice’s third consecutive year of double digit growth, with its most successful year in history being 2016 when the program experienced 17 percent growth and the addition of 1,100 new agency partners. The company expects to exceed those numbers in 2017. The Smart Start Personal and Commercial lines divisions have experienced 40 percent revenue growth year-to-date, collectively writing \$1.5 million per month in new business.

“I’m humbled that our company has been blessed enough to experience this kind of growth quarter after quarter,” said President, Andrew Caldwell. “It’s of vital importance to me that as we grow, we continue to remain committed to our roots by evolving our offerings to meet the growing needs of our agency base, and not forgetting our mission; to help agencies grow and remain independent.”

Smart Choice offers a wide range of products and services to its partner agencies, including access to personal, commercial and life markets, in addition to business builder and



business saver products. Currently serving over 6,000 agents in 44 states, Smart Choice partners with over 85 nationwide and local carriers.

The Smart Choice® Agents Program is a wholly-owned program of Worldwide Insurance Network, Inc. (WIN), headquartered in High Point, North Carolina. For more information, visit www.smartchoiceagents.com.

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