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## **Smart Choice® Tops 1,000 New Agency Partners Through August of 2019**

HIGH POINT, NC (Sept. 16, 2019) – Smart Choice®, the nation’s fastest growing independent agency network, has gained over 1,000 new agency partners in the first eight months of 2019. These partners have contributed to a total annual revenue growth of 26 percent year-to-date. This is Smart Choice’s fourth year in a row of acquiring more than 1,000 agency partnerships, and the company is on pace to exceed its projected additions of 1,400 agencies for 2019. At the midpoint of 2018, Smart Choice’s most successful year in history, the company reported the addition of 834 new agency partners. Smart Choice finished 2018 with 30 percent growth in gross revenue – adding just over 1,200 new agency partners.

“The growth of Smart Choice is a direct reflection of the commitment from our staff, our carriers and our agency partners to building and sustaining successful business relationships,” said President Andrew Caldwell. “We are thrilled to be driving commission growth in the agencies we serve, and I anticipate exceeding our goals for the year and continued expansion in our future.”

Smart Choice offers a wide range of products and services to its partner agencies, including access to personal, commercial and life markets, in addition to business builder and business saver products. Currently serving over 7,600 agents in 44 states, Smart Choice has agreements with more than 100 nationwide and local carriers. Smart Choice agency partners write more than \$8 billion in premium annually.

*The Smart Choice® Agents Program is a wholly-owned program of Worldwide Insurance Network, Inc. (WIN), headquartered in High Point, North Carolina. For more information, visit [www.smartchoiceagents.com](http://www.smartchoiceagents.com).*

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