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Smart Choice[®] Crosses 7,000 Agency Partners

HIGH POINT, N.C. (April 2, 2019) – The first quarter of 2019 marked a milestone for Smart Choice[®] as they added 321 new agencies, bringing their total number of agency partners to just over 7,000. Revenue grew 18 percent in the first quarter and is on track to grow at a record pace.

Smart Choice[®] finished 2018 with 26 percent growth in gross revenue – adding just over 1,200 new agency partners for the year. The company expects to exceed that number in 2019.

“This milestone represents a culmination of four consecutive years of record new agency growth. It also represents the hard work that our field men and women do each and every day making sure our agents can remain successful, viable, and profitable in this changing insurance landscape.” said Smart Choice[®] President, Andrew Caldwell.

Smart Choice[®] offers a wide range of products and services to its partner agencies, including access to personal, commercial and life markets, in addition to business builder and business saver products. Currently serving over 7,000 agents in 44 states, Smart Choice has partnered with over 100 nationwide and local carriers.

The Smart Choice[®] Agents Program is a wholly-owned program of Worldwide Insurance Network, Inc. (WIN), headquartered in High Point, North Carolina. For more information, visit www.smartchoiceagents.com.

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